Denmark Jobs Expertini®

Key Account Manager

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Company: Procter & Gamble

Location: Copenhagen

Category: business-and-financial-operations

Description

Please note, there are two versions of this job description on our careers website – one in Danish and one in English, you only need to apply to one of these roles to apply for the role.

Are you motivated by working with some of the world's biggest consumer brands like Gillette, Venus, Always, Head & Shoulders and Oral-B? Having full business responsibility from day one? Delivering extraordinary results and building a career with a truly international company? Then this role is for you!

By joining P&G Sales as a Key Account Manager, you will manage a set of categories with one of the big retailers in Denmark in our Copenhagen offic. Our goal as Account Managers is to develop our joint business with retailers, creating category and brand plans that delight shoppers in-store and online, through building collaborative working relationships and deep business understanding.

We are looking for our next generation of talented leaders, to develop and flourish in a long-term career with us. At P&G, you will receive in-depth corporate, sales-specific, and one-to-one training, as well as ongoing coaching and mentoring from your line manager and other colleagues, ensuring that you are equipped to succeed and develop from day one.

What you will gain:

Responsibilities as of Day 1 – you will feel the ownership from the beginning, you will be given specific projects and responsibilities, and experience the impact you can have on our business early on.

Continuous coaching & mentorship – we are passionate about our work and will make sure that you receive formal training as well as regular mentorship from your manager and others.

Multifaceted and supportive work environment – employees are at the core of P&G, we value every individual whilst promoting agility and work/life balance.

Competitive compensation and benefits package. This includes a company car, pension, life assurance, health insurance, flexible working, a stock ownership scheme and other social benefits. To find more information about our benefits package take a look here:

Job Qualifications

What we are looking for:

Graduates from any discipline (minimum Bachelor's degree); either newly graduated or with some working experience.

Evidence of passion and achievements in academic and/or non-academic activities.

Demonstrated leadership skills and strong analytical capability.

Excellent communication and social skills.

Fluent oral and written language skills in Danish and English.

Valid driver's license.

Above all a passion for winning! As we aim to recruit smart individuals who get things done and stand out from the crowd, we look beyond your academic achievements.

At P&G #weseeequal

We are an equal opportunity employer and value diversity at our company. At P&G we strive to build a culture where everyone feels welcome, included, and able to bring their full selves to work.

We ensure that individuals with disabilities are provided reasonable accommodation to participate in the job application or interview process. Please click if you require an accommodation during the application process. Please make sure to wait to hear back from us regarding your accommodation **before**proceeding with the online assessment, we thank you in advance for your patience.

Job Schedule

Full time

Job Number

R000102355

Job Segmentation

Recent Grads/Entry Level (Job Segmentation)

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Cross References and Citations:

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