

## Manager, Commercial Excellence

Apply Now

Company: CooperCompanies

Location: Denmark

Category: other-general

CooperSurgical is a leading fertility and women's healthcare company dedicated to putting time on the side of women, babies, and families at the healthcare moments that matter most in life. CooperSurgical is at the forefront of delivering innovative assisted reproductive technology and genomic solutions that enhance the work of ART professionals to the benefit of families. We currently offer over 600 clinically relevant medical devices to women's healthcare providers, including testing and treatment options.

CooperSurgical is a wholly-owned subsidiary of CooperCompanies (Nasdaq: COO).

CooperSurgical, headquartered in Trumbull, CT, produces and markets a wide array of products and services for use by women's health care clinicians. More information can be found at .

### Strategic Leadership

Act as the lead Business Partner to provide both strategic and operational insights to global Commercial leaders, within Fertility Services.

Lead cross-functional initiatives and projects (within Fertility Services) using various data manipulation and analysis techniques to draw insights towards both short and long-term strategic decision making.

Collaborate with commercial leaders to reduce any black-box approach to Analytic Insights.

Ensure x-functional alignment on the definition and implementation of data strategies, policies, processes, and programs.

Foster collaboration and alignment between x-functional teams. Ensure seamless integration

of commercial strategies with overall CommEx goals and initiatives.

### Operational Excellence

Leverage technology solutions (Data Warehouse, PowerBI, D365 CRM) to improve efficiency and effectiveness across commercial functions. Identify areas for automation, standardization, and scalability to support business growth objectives.

Define KPIs and performance metrics to track the effectiveness of commercial initiatives.

Regularly monitor and report on key performance indicators to senior management, providing insights into business performance and areas for improvement.

Conceptualize, build, and maintain Data Models, Reports, Dashboards, and Metrics for ongoing reporting and analytics.

You need to proactively identify opportunities for improvement or optimization based on your analysis and then create analytical models to support and validate these findings.

You will be responsible for effectively communicating the results of your analysis and providing recommendations to relevant stakeholders. This involves translating complex data into actionable insights.

You are expected to contribute to the development and improvement of the global commercial reporting platform, which may involve enhancements to data visualization, reporting tools, or data infrastructure.

### People Management:

Lead, motivate, and develop a high-performing team of commercial excellence professionals.

Coach and mentor team members to achieve their full potential.

Create a positive and inclusive work environment that fosters collaboration and innovation.

Manage team performance and provide feedback to help individuals and the team achieve their goals.

Demonstrated proficiency with Microsoft Dynamics 365, PowerBI, MS Excel (Super-user),

Experience in building Reports, Dashboards, and scorecards using Business intelligence tools.

Proven track-record in leading analytical and cross-functional teams and influencing the larger organization.

Outstanding written and oral communication skills, and the ability to interact professionally with a diverse group of executives, managers, and subject matter experts.

Ability to work well in a dynamic, fast-changing environment that requires a high degree of multitasking with minimal supervision.

The ability to think broadly for organizational implications of analytic insights.

Results-driven, detail-oriented, organized self-starter

Creative and critical thinker with strong analytical skills

Excellent time management skills with a sense of urgency and a proven ability to work on multiple projects at any given time.

Previous people management experience in with a proven ability to motivate and inspire a team to consistently perform at a high level.

**Experience:**

5+ years of experience, preferably in consulting or in a similar data-heavy environment

3-5 years, in managing (or influencing) commercial strategies in a similar environment

1-3 years of people management experience.

[Apply Now](#)

**Cross References and Citations:**

1. [Manager, Commercial Excellence Washingtondcjobs Jobs Denmark](#)

[Washingtondcjobs](#) ↗

2. [Manager, Commercial Excellence losjobs Jobs Denmark losjobs](#) ↗

3. [Manager, Commercial Excellence Latinamericajobscentral Jobs Denmark](#)

[Latinamericajobscentral ↗](#)

4. [Manager, Commercial Excellence Turkeyjobs Jobs Denmark Turkeyjobs ↗](#)

5. [Manager, Commercial Excellence HospitalityjobsJobs Denmark Hospitalityjobs↗](#)

6. [Manager, Commercial Excellence Mexicojobs Jobs Denmark Mexicojobs ↗](#)

7. [Manager, Commercial Excellence MoscowjobsJobs Denmark Moscowjobs↗](#)

8. [Manager, Commercial Excellence Openairmedia Jobs Denmark Openairmedia ↗](#)

9. [Manager, Commercial Excellence Graduatejobsnearme Jobs Denmark Graduatejobsnearme ↗](#)

10. [Manager, Commercial ExcellenceEnforcementjobsJobs Denmark Enforcementjobs↗](#)

11. [Manager, Commercial ExcellenceSearchamericanjobs Jobs Denmark Searchamericanjobs ↗](#)

12. [Manager, Commercial ExcellenceSurgeonjobsJobs Denmark Surgeonjobs↗](#)

13. [Manager, Commercial ExcellenceEntertainmentjobsnearmeJobs Denmark Entertainmentjobsnearme↗](#)

14. [Manager, Commercial ExcellenceAmsterdamjobs Jobs Denmark Amsterdamjobs ↗](#)

15. [Manager, Commercial ExcellenceCopenhagenjobsJobs Denmark Copenhagenjobs↗](#)

16. [Manager, Commercial ExcellenceTaiwanjobs Jobs Denmark Taiwanjobs ↗](#)

17. [Manager, Commercial ExcellenceNightshiftjobs Jobs Denmark Nightshiftjobs ↗](#)

18. [Manager, Commercial ExcellencePortugaljobsJobs Denmark Portugaljobs↗](#)

19. [Manager, commercial excellence Jobs Denmark ↗](#)

20. [AMP Version of Manager, commercial excellence ↗](#)

21. [Manager, commercial excellence Denmark Jobs ↗](#)

22. [Manager, commercial excellence Jobs Denmark ↗](#)

23. [Manager, commercial excellence Job Search ↗](#)

24. [Manager, commercial excellence Search ↗](#)

25. [Manager, commercial excellence Find Jobs ↗](#)

Source:<https://dk.expertini.com/jobs/job/manager-commercial-excellence-denmark-coopercompanies-b07baebbdd/>

Generated on: 2024-04-29 by [Expertini.Com](#)