# Denmark Jobs Expertini®

## Sales Associate Copenhagen

## **Apply Now**

Company: Hermès

Location: Denmark

Category: other-general

#### What will your mission be?

# As Sales Associate you are at the heart of the sales activities in store.

You will enchant every visitor with simplicity and generosity, delivering quality service at all times. You make sure to adapt to each client, identifying their needs and surprising them across the different Hermès universes.

You focus on delivering high quality sales, developing strong client relationships during and after his journey in the store.

#### What will your daily life look like?

You will be the client's first impression of Hermès image and convey simplicity & generosity at all times

You provide excellent customer service adapted the culture & personality of each client and maintain a pleasant shopping environment consistent with the Hermès brand image

You develop sales across all product universes, always keeping in mind the quality of products & the excellence of service that Hermès wishes to give to its clients

You call on current & potential customers to establish & maintain client relationship and to inform about new products & services

You identify & handle client enquiries and concerns

## What will you need to be successful?

At least 5 years of relevant customer facing experience in luxury retail or another high-end

service environment

A natural passion for people & service

The ability to adapt to different cultures & a real sense of empathy

A team player attitude to reach a common goal & go the extra mile

Fluent Danish and English

## What can we offer you?

You will be part of a collective adventure, joining a small dynamic team with great spirit and high standards

You will discover a growing house with a strong and family base and responsible values

You will have the chance to build your bespoke career path

You will have the opportunity to bring & develop your own local client network

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