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Sales Manager UV Water Treatment Denmark

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Company: Chronos Consulting

Location: Denmark

Category: other-general

Job Description

Our client is a global provider of environmentally friendly and sustainable water treatment solutions. They are looking for a seasoned Sales Manager to cover Western Europe. This is a % remote position ideally based in UK, Spain, France, Germany, Netherlands or Denmark with extensive travel.

Requirements:

- 1. 10+ years' of sales experience in the UV water treatment market
- 2. In-depth knowledge of the water treatment industry
- 3. Proven ability to work directly with engineering companies on new sales as well as support of ongoing projects.
- 4. Technical education and understanding of water treatment will be an advantage.
- 5. Fluent in English a must. Additional languages such Spanish, French, or German can be an advantage.

Responsibilities:

- Manage and develop direct and indirect sales channels in Industrial, Food & Beverage, and Reuse water treatment.
- 2. Key account management and agent network management.

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Cross References and Citations:

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