

Senior Product and Technology Consultant

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Company: Sabre

Location: Denmark

Category: other-general

Description

Our team is looking for a Senior Product Technology Consultant who will be a part of our Product Solution Delivery Team. This is a high impact opportunity that consults our agency customers on product upgrades, implementation and technology integrations. Develop and drive the strategic direction for one of the leading global travel technology companies.

Role and Responsibilities:

Responsible for the delivery of IT consulting services

Works with user groups to identify, develop, acquire, and implement methodologies for the installation of new information systems or integration of existing systems

Manage customer driven and Sabre led initiatives by supporting product demos, evaluation, testing, configuration, rollout and adoption

Proactively consult with your customers on best practices in optimizing workflows, identify additional revenue opportunities and maximize efficiency through Sabre solutions

Map Sabre solutions and customer needs to drive differentiated value and optimal performance

Advocate for your customer regarding the resolution of complex technical issues that affect

the implementation, operation, and utilization of Sabre products

Be the voice of your customers by partnering internally with sales and product teams proposing changes in solutions that result in increased efficiency or adoption by your customers

Showcase the Sabre Products and APIs that best align with the needs of your customers by leading technical presentations, product demonstrations and workshops

Work closely with customer's development teams to help them integrate Sabre's products into their technology stack

Qualifications and Education Requirements:

Proven experience in travel industry, including E2E workflow & common operations knowledge

Possess the necessary technical skills to study and analyze system needs and handle systems development, systems process analysis, design and re-engineering

Account Management knowledge and the ability to present and deal with stakeholders up to management C-level

Proficient knowledge and hands on experience with Sabre products

Strong consultative or collaborative leadership among customers and internal stakeholders in order to achieve business and technical objectives

Excellent customer service and communication skills

Familiarity with mid/back office tools and corporate/leisure online booking tools

Ability to analyze and trouble-shoot

Attention to detail and ability to multi-task to support multiple customers

Experience in an Online Travel Agency or any eCommerce business environment

In-depth understanding and familiarity with Service Oriented Architecture, Web Services technologies, Simple Object Access Protocol (SOAP), Representational State Transfer

(REST)

Experience using Postman

Competency in training technical teams on functional and business processes

Knowledge of NDC

Other Information :

Languages: Business language English, second Nordic language preferable , (any other EMEA language, welcome but not essential)

Travel required 50% of the time

We will give careful consideration to your application and review your details against the position criteria. You will receive separate notification as your application progresses. Please note that only candidates who meet the minimum criteria for the role will proceed in the selection process.

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