

Senior VP Business Development – Water Treatment Denmark

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Company: Chronos Consulting

Location: Denmark

Category: other-general

Job Description

Our client is a high-growth, global leader of sustainable UV water treatment solutions. As part of their expansion, they are looking for a Senior VP Business Development with responsibility for the company's strategic relationships with the global players in the water market. This is a hands-on, individual contributor role based in Europe (home office) reporting to the CEO directly.

Requirements

- 10+yrs on Director level in the water treatment industry with strategic relationships with global players
- Deep understanding with bidding and specing process
- Familiar with water treatment innovation and technology adoption
- Experience in a multinational company
- Engineering knowledge or degree
- Fluent in English

Responsibilities

- Building and executing collaborations with global EPC's and integrators in the desalination and industrial world
- Identifying future developments, both business and technological, relevant for the company
- Representing the company in committees, forums and events to promote the value position of the company
- Scouting international projects and initiatives where the company's technology can be

integrated

· Advantage: Knowledge of RO membrane protection + desalination (industrial and drinking water) projects

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